

TENNESSEE REGULATORY AUTHORITY

Melvin Malone, Chairman
Lynn Greer, Director
Sara Kyle, Director



REC'D TN
REGULATORY AUTH
460 James Robertson Parkway
Nashville, Tennessee 37243-0505
'99 APR 28 AM 9 03

OFFICE OF THE
EXECUTIVE SECRETARY

April 27, 1999

TRANSMITTED VIA FAX

(202) 424-7645 / ORIGINAL TO FOLLOW VIA U.S. MAIL

Attn.: Dana Frix
Swidler Berlin Sheriff Friedman, LLP
3000 K Street, NW Suite 300
Washington DC 20007-5116

Dear Mr. Frix:

In order to assist the Staff in reviewing Hyperion Communications of Tennessee, L.P.'s (HCT) CLEC application (Docket No. 98-00732), please review the following requests and submit 13 copies of the requested information by May 5, 1999.

(1) The Company's application states that it plans to provide local exchange and interexchange telecommunications services through the use of its own facilities and through resale. Please provide the following information on the proposed facilities:

- (a) Provide a listing of cities where the network facilities will be located in Tennessee.
- (b) Provide details of how the network facilities will be deployed.
- (c) Provide the type of equipment that HCT is proposing to deploy (i.e. DMS-100, 5ESS, etc.)
- (d) Provide the cost of the network facilities that HCT will deploying to furnish service in Tennessee.
- (e) Provide a narrative explaining how HCT will fund the deployment of its facilities in Tennessee.

(2) Provide details of HCT's Year 2000 compliance plans.

- (3) (a) Provide HCT's intraLATA toll dialing parity plan for customers in Tennessee.
- (b) Indicate if the plan complies with the March 23, 1998 FCC Order in Docket No. 96-98.
- (c) Indicate the procedures or steps HCT will use to inform customers of their choices for providers of intraLATA long distance services.

- (4) The Company provided the Staff with a description of the merger plans between Hyperion of Tennessee, L.P. and Hyperion Telecommunications of Tennessee in a letter dated December 17, 1998. Have there been any more mergers that have taken place in Tennessee since then? If so, please provide a brief narrative.
- (5) The Balance Sheet for Hyperion Telecommunications, Inc., HCT's parent company, shows "Other Current Assets" of \$4,434,000 for the fiscal year ended March 31, 1998. Indicate how much of this amount is for Accounts Receivable related to reciprocal compensation from Internet Service Providers.
- (6) The Income Statement for Hyperion Telecommunications, Inc., HCT's parent company, shows "Revenues" of \$13,510,000 for the fiscal year ended March 31, 1998. Indicate how much of this amount is related to revenues earned for services provided to Internet Service Providers.
- (7) Provide a three year projected balance sheet, income statement, and statement of cash flows for Hyperion Telecommunications, Inc. and for Hyperion Communications of Tennessee, L.P.
- (8) Provide a three year capital budget for Hyperion Telecommunications, Inc. and for Hyperion Communications of Tennessee, L.P.
- (9) Will potential customers have to purchase any customer premise equipment (CPE) which would be unique to HCT's network? Would the customers be able to use the CPE if they switch back to another carrier?

If you have any questions concerning any of the above data requests, please contact David Hood at (615) 741-2904 at extension 176.

Sincerely,



David Waddell
Executive Secretary

c: Docket File
Paul Greene
Darlene Standley
Joe Werner
Darrell Whitis
David Hood